

Message Text

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PAGE 01 FRANKF 04085 250922Z

43

ACTION EUR-12

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R 250854Z JUN 75
FM AMCONSUL FRANKFURT
TO SECSTATE WASHDC 523
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INFO AMEMBASSY BONN

UNCLAS FRANKFURT 4085

E.O. 11652: NA
TAGS: BEXP, GW
SUBJECT: WTDR/FTI - SCHABBACH, ALEX, HANDELSVERTRETUNGEN

REF: USDOC 07820

1. GERMANY 2. CNTRY CODE: 428 3. SER. NO: N/A
4. SCHABBACH, ALEX, AHNDELVERTRETUNGEN.
4.A. CODE: P CODE E.
5. GROSSHERZOG-FRIEDRICH-STR. 110
6. D 6600 SAARBRUECKEN 3, GERMANY
7. ESTABL: 1948 8. EMPL: 4 9. SIZE: (20-X) MEDIUM
10. REPUTATION: (22-X) GOOD
11. SALES ARE: CHIEFLY SAARLAND, RHINELAND-PALATINATE OF W. GERMANY
12. RPT. DATE: 06/75
13A. 22100/2 SALES AGT. OF COTTON TEXTILES.
13B. 22200/2 SALES AGT. OF SYNTHETIC TEXTILES.
13C. 22570/2 SALES AGT. OF KNIT FINISHED FABRIC
13D. 22300/2 SALES AGT. OF WOOL TEXTILES.
13E. 22800/2 SALES AGT. OF YARN AND THREAD.
14. CONTACT: HERR STAUDT TETLE: ASST. MANAGER
15. CABLE: NONE 16. TELEX: 04-421 304 17. TEL: 0681-67537
18. FINANCIAL REFS: SPARKASSE DER STADT SAARBRUECKEN
19. TRADE REFS: N/A
20. FOREIGN FIRMS REPRESENTED: N/A.
21. THE FIRM IS REGISTERED AS SINGLE PROPRIETROSHIP, OWNED BY ALEX
SCHABBACH. THE FIRM REPRESENTS A NUMBER OF W. GERMAN MANUFACTURERS OF
TEXTILE FABRICS, YARN AND THREADS. CUSTOMERS ARE THE WEARING APPAREL
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INDUSTRY AND DEPARTMENT STORES FOR SALE OF PIECE GOODS. SALES FIGURES

ARE NOT AVAILABLE, BUT THE COMMISSION FEES THE FIRM RECEIVED WERE DM 100,000 IN 1974. A. SCHABBACH AND HIS FIRM HAVE A GOOD REPUTATION, THE FINANCIAL SITUATION APPEARS TO BE ORDERLY. A. SCHABBACH IS OWNER OF RESIDENTIAL REAL ESTATE, VALUED DM 100,000 WITH DM 20,000 ENCUMBRANCES. ABOUT DM 10,000 ARE INVESTED IN OFFICE EQUIPMENT AND TWO PASSENGER CARS. INVENTORY IS NOT KEPT. BANK GRANTS CREDIT AND REPORT PROMPT RETURNS. LIQUID CAPITAL IS SOMEWHAT SHORT, ACCORDING TO CREDIT INFORMATION SOURCES. BUT NO DEROGATORY INFORMATION HAS BEEN RECEIVED AS TO PAYMENTS OR OTHERWISE. RECOMMENDED AS A BUSINESS CONTACT.

22. PREPARED BY: P. BARTOLSIC, APPROVED BY: L. LAYNE AT
U.S. CONSULATE GENERAL, FRANKFURT.SULSER

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NNN

Message Attributes

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Margaret P. Grafeld
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